

INPROCAP

Building
Innovation
procurement
Capabilities in
BigScience

ET-PP INFRA-DEV
meeting 6.05.2026



INPROCAP - WORK PACKAGES

WP1: Project Management

WP2: Establish knowledge base and industrial outreach channels

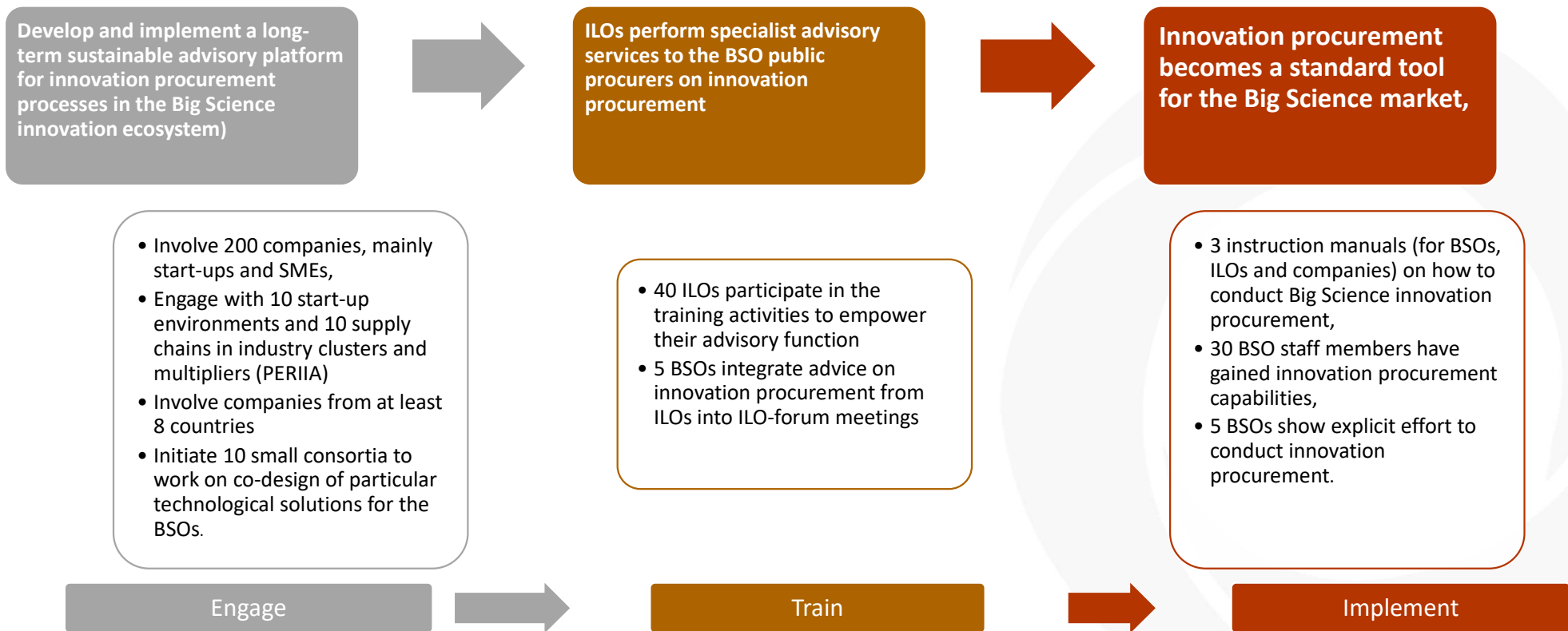
WP3: Training of innovation procurement advisors

WP4: Research Infrastructure innovation procedures

WP5: Communication and dissemination



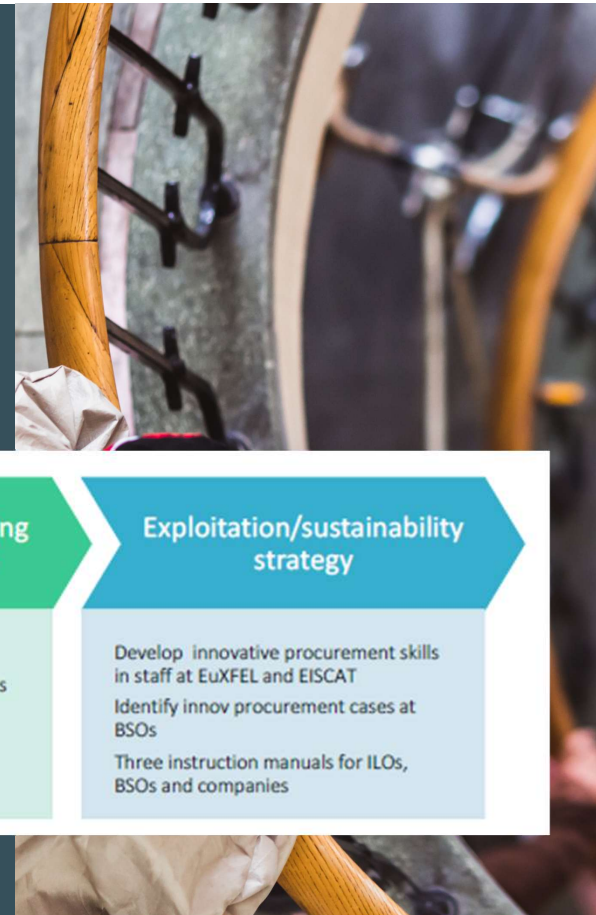
RESULT: Start-ups and SMEs from all over Europe are motivated to participate in Big Science innovation procurement processes



Four European Hubs



Methodology and concept



INPROCAP – main tasks: Validation of Materials

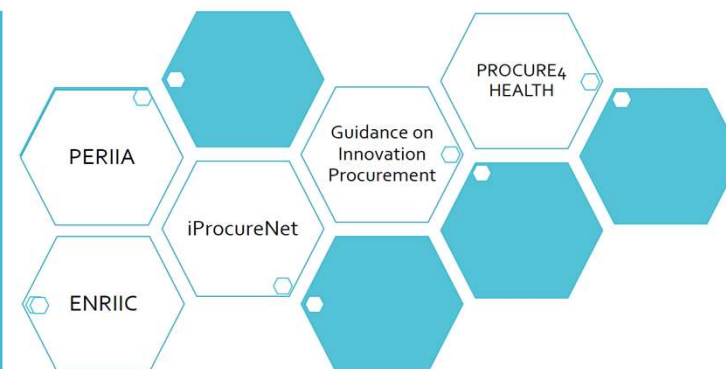
Task objective:

- A shared methodology for classifying, analysing, and organising the information was developed.
- A consolidated report –**Final version of the database of training sources** – was produced and serves as a foundation for the following phases of the project.

Selected Projects/ Initiatives



Additional Projects/ Initiatives selected



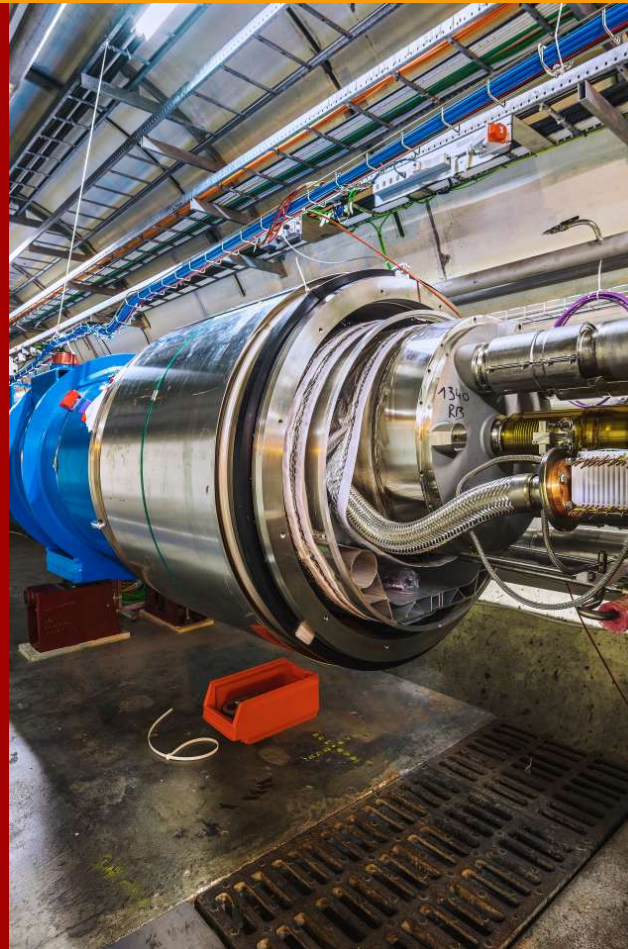
INPROCAP – main tasks: Identify start-up environments

Main Activities

Identification of start-up environments via partner networks (PERRIA, ESA BIC, CERN KTF, KTOs, EDIHs)

Interviews with start-up hubs and incubators

Assessment of innovation capacity and relevance for Big Science partnerships



Problems Encountered

Start-up environments and Big Science difficult to connect
Challenges: lack of a machine parks, financial risk.

Possibilities for involvement:

Good experience in digital and software development projects.

Opportunity to operate:

- within consortia (e.g., with big sompanies, universities)
- within dedicated programmes eg. ESA

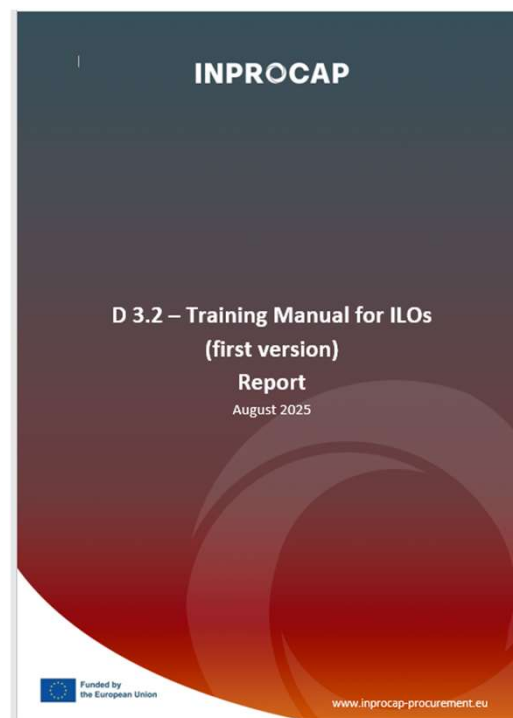
Business Incubation Centres

INPROCAP – main tasks: Co-Creation of Training Program

Training Manuals for ILOs, BSOs and Companies

Goals:

- Enhance understanding of innovation procurement
- Present the benefits of innovative procurement for BSO sector.
- Showcase real-life examples and various types of innovative procurement.
- Develop specialist advisory skills among ILOs to effectively support innovation procurement processes in BSOs.
- Build capacity for ILOs to organize and facilitate impactful events on innovation procurement.
- Foster a community of practice among ILOs to share experiences and best practices in innovation procurement.



What is inside the manual (content)

- ❑ Modules:
 - ❑ PCP/PPI, Innovation Partnership, Competitive Dialogue, Contract Notice, IP, Market and Needs analysis
- ❑ Methodology:
 - ❑ step-by-step guides, evaluation and risk frameworks
- ❑ Tools and formats that will be provided:
 - ❑ flowcharts, checklists, templates, case studies, presentations, infographics, short videos



Delivery plan and access

- ❑ Formats and cadence: webinars 2025–2026, hybrid events, on-site intensive training
- ❑ Learning journey:
 - ❑ pre and post assessments
 - ❑ hands-on exercises,
 - ❑ peer review,
 - ❑ optional certification
- ❑ Access: INPROCAP website Knowledge section and online toolbox; recordings available

	Date	Format	Title	Priority Audience
1	October 2025	webinar	General introduction to innovation procurement + presentation of training manual	All stakeholders
2	November 2025	webinar	Needs Assessment/Analysis of Unmet Needs	All stakeholders
3	December 2025	Hybrid training	Market analysis in the context of innovation procurement	BSO + ILO
4	February 2026	webinar	Preliminary market consultation/Open market consultation	All stakeholders
5	March 2026	On-site session	Practical training on innovation procurement for ILOs and Big Science organisations	BSO + ILO
6	April 2026	webinar	Pre-commercial procurement and public procurement of innovative solution	BSO Priority + companies
7	May 2026	webinar	Innovation partnership	BSO Priority + companies
8	June 2026	webinar	Methods and approaches for the procurement process to promote innovation	BSO Priority + companies
9	September 2026	webinar	Competitive dialogue	BSO Priority
10	October 2026	webinar	Competitive procedure with negotiation	BSO Priority
11	November 2026	webinar	Management of Intellectual Property Rights	BSO Priority

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THANK YOU